



MAHMOUD M. EKRAM

Assistant Lecturer at FOC. Cairo University



+201149990035



mahmoud_m_ekram@foc.
cu.edu.eg



Sixth of October - Giza

Personal Data

- Marital Status: Married
- Nationality: Egyptian
- Military Status: Exempted

Experience

• Assistant Lecturer

Faculty of Commerce, Cairo University, Business Administration Department

2021- Present

- Participating in teaching undergraduate courses in the Business Administration department such as(Human Resource Management, Finance and Financial Management, Organizational Behaviour Management, Strategic Management, Operation and Production Management, Management Information System, Fundamentals of Management, and Recruitment, Selection and Staffing)
- Organizing and planning academic research events and departmental work.

• Demonstrator

Faculty of Commerce, Cairo University, Business Administration Department

2016 - 2021

- Participated in teaching undergraduate courses and engaged with faculty members in academic and administrative tasks

• Technical Support Representative

Vodafone-Egypt

2015 - 2016

- Handling customer's problems and solving Internet (ADSL) connection issues.

• Customer Service Representative

Ecco Outsourcing Co. (Vodafone Project)

2014 - 2015

- Solving problems that customers complain about it, and offering different ways of helping customers.

• Distribution Supervisor

El-Borsa Financial Newspaper

2014 - 2015

- Supervise the movement of distributors, handle customers' complaints, promote to get new subscriptions.

Language

- English
- Arabic (Mother tongue)

Expertise

- Management Skills
- Creativity
- Problem Solving
- Negotiation
- Critical Thinking
- Leadership
- Mentoring

• Summer Internships

- Central Bank of Egypt (2012)
- Vodafone Egypt (Retail Management (2013)

Education

• PhD candidate in Business Administration (Human Resource Management)

Faculty of Commerce, Cairo University, Class of 2024

The PhD dissertation subject is about the impact of Job insecurity on the relationship between AI awareness and employee innovative behavior and employee service performance.

• Pre- PhD qualifications in Business Administration

Faculty of Commerce, Cairo University, 2022-2024, Excellent Degree (Approx. 90%)

• Master's Degree in Business Administration (Human Resource Management)

Faculty of Commerce, Cairo University, 2021
(The relationship between Employer Brand and organizational commitment)

• Erasmus+ Study Mobility

Faculty of Economics and Business Administration, Alexandru Ioan Cuza University of Iasi, Romania, 2020
Very Good Degree (Approx.93%)

• Taught Courses for MSc

Faculty of Commerce, Cairo University, 2016-2017, Very Good Degree (Approx. 84%)

• BSc. of Business Administration

Faculty of Commerce, Cairo University, 2011-2015, Excellent with honors degree (Approx. 91%)

Academic and Administrative roles

- **Member, Control and Examination Committee**
Faculty of Commerce, Cairo University, 2017- Present
- **Member, Scheduling Committee**
Faculty of Commerce, Cairo University, 2023- Present
- **Member, Administrative Committee**
Business Administration Department, 2022- Present

Courses and Certifications

- **IELTS Certification (Academic)**
Idp, Overall Band Score: 7
- **Fundamentals of Digital Transformation Certificate**
Central Unit of IT training, Cairo University
- **Examination and student evaluation systems**
Faculty and Leadership Development Center, Cairo University
- **University Administration**
Faculty and Leadership Development Center, Cairo University
- **Problem solving-based learning**
Faculty and Leadership Development Center, Cairo University
- **Organizing scientific conferences**
Faculty and Leadership Development Center, Cairo University
- **International publication of scientific research**
Faculty and Leadership Development Center, Cairo University
- **Critical Thinking**
Faculty and Leadership Development Center, Cairo University

- [Blended Learning Basics](#)

Faculty and Leadership Development Center, Cairo University

- [Interactive e-courses](#)

Faculty and Leadership Development Center, Cairo University

- [Sustainable development in high education](#)

Faculty and Leadership Development Center, Cairo University

- [Ways to prevent and combat administrative corruption](#)

Faculty and Leadership Development Center, Cairo University

- [Entrepreneurship](#)

Faculty and Leadership Development Center, Cairo University

Professional Experience

- [Career Development Specialist \(CDS\)](#)

University Centers for Career Development (UCCD) Cairo University, 2024–present. It was funded by USAID and moderated by AUC. Now it is under the supervision of Ministry of Higher Education and Scientific Research.

- Provide one-on-one career counseling and coaching for university students, fresh graduates, and employees seeking career development or transition.
- Help individuals identify their career interests, strengths, skills, and values, and align them with appropriate career paths.
- Organize and deliver workshops on resume/CV writing, cover letters, and job application strategies.
- Conduct mock interviews and prepare clients for real-world job interviews.
- Design and implement training programs focused on employability and soft skills (e.g., communication, teamwork, adaptability, and problem-solving).
- Offer career planning and job search strategies tailored to both early-career and experienced professionals.
- Support career changers and employees looking to upskill, reskill, or shift into new industries or roles.
- Develop personalized career development plans for different client groups (students, graduates, and working professionals).
- Create and update a variety of career resources such as guides, digital content, and self-assessment tools.
- Promote awareness of career services and resources through outreach events and marketing campaigns.
- Monitor local and regional labor market trends to align career guidance and training content with market needs.
- Collaborate with training providers and employers to offer upskilling and professional development programs.

- **Organizational Design & Strategy Consultant**

- Design and develop organizational structures that align with business goals and support operational efficiency.
- Analyze existing structures and processes, identifying gaps, redundancies, or inefficiencies.
- Formulate and implement business strategies that drive growth, innovation, and long-term sustainability.
- Collaborate with executive leadership to translate vision and mission into actionable organizational models.
- Develop job roles, departments, and functional hierarchies to ensure clarity, alignment, and agility.
- Facilitate the formation of diverse, high-performing teams with a focus on inclusion, skill complementarity, and team dynamics.
- Conduct workforce planning and talent alignment to support strategic business objectives.
- Provide executive coaching and leadership development support to ensure effective execution of strategy.

- **Trainer**

Research and Commercial Studies Center, Faculty of Commerce Cairo University, 2019- Present

- Responsible for designing and delivering customized training programs in customer service and personal and soft skills for the employees of different ministries to cope with Egypt's 2030 vision.
- Delivering training programs such as:
 - 1- Skills and arts of dealing with service seekers.
 - 2- Problem Solving
 - 3- Creative Thinking

- **Language Proofreader**

The Academic Journal of Contemporary Commercial Research, Faculty of Commerce Cairo University, 2018- Present

Skills

- **Language:** Proficient in English
- **Technical:** Advanced proficiency in Microsoft Office Package, particularly PowerPoint, Word, and Excel. In addition to being Highly skilled in internet surfing and search.
- **Interpersonal:** Working under pressure for a long time, highly problem-solving skilled, managing and leading teamwork, and can work both individually and in teamwork.

Hobbies

- **Traveling**
- **Conducting academic research**
- **Listening to music**
- **Following technological advancements**
- **Leading and Mentoring**
- **Volunteering**