

Sameh Youssef Abd El-Aziz



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[linkedin.com/in/dr-sameh-youssef](https://www.linkedin.com/in/dr-sameh-youssef)

Trainer and Facilitator for more than eleven years (**Employability Skills – Career Coaching – Entrepreneurship- Human Resources Management**) at many organizations as International Labour Organization and Zagazig University, Certified trainer at entrepreneurship from (ILO) and The American University in Cairo.

Education:

3/2021 - present

PhD of Hotel Management Department - Faculty of Tourism and Hotels - Suez Canal University Under the title “The Impact of Green Human Resource Management Practices on Improving Environmental Performance through Transformational Leadership.”

2/2019 – 3/2022

A career development facilitator Diploma- The American University in Cairo

3/2015 –10/2019

Master's degree in Hotel Management Department - Faculty of Tourism and Hotels - Suez Canal University Under the title "The Effect of organizational conflict in the effectiveness of decision-making in five-star hotels"

5/2007 - 5/2011

Bachelor of Tourism and Hotels Suez Canal University

Experiences:

6/2021 - present

Trainer, Employability and soft Skills

Zagazig University

- Guide the trainees to discover their Interests, Skills and values
- Training trainees on effective communication skills
- Teaching Personality styles, negotiation Skills and conflict management methods.
- Training on time management skills, presentation skills, Multiple Intelligence, Emotional Intelligence, Leadership Skills and Communication Skills, etc.

2\ 2023- present

Trainer, Entrepreneurship & Innovation (Certified from AUC)

Zagazig University

- Assisting in the development of business plans and strategies for startups.
- Collaborating with industry experts and professionals to provide real-world insights and experiences.
- Evaluating and providing feedback on business pitches and ideas.
- Connecting entrepreneurs with potential investors, mentors, and resources to support their ventures.
- Staying updated on the latest trends and developments in entrepreneurship and innovation to continually enhance your training programs and resources.

2/2019 - present Career Coach, Career Service Provider at (UCCD)

American University in Cairo and Zagazig University

- Training how to write a resume, interviewing and how to search for a job in addition to professional career planning
- Strengthen relations with employers through cooperation protocols to train students in factories and companies for more than 650 companies
- Organizing Information session for business men to know the skills required in the labor market for more than 4500 students
- Organizing and preparing job fairs to display jobs and obtain sponsorship for an amount of more than 270,000 EGP

Training Of Trainers (TOT):

- 1/2023- 2\ 2023** Training of trainers (TOT)- **Entrepreneurship, The American University in Cairo**
- 1/2022- 2/2022** Training of trainers (TOT)- **Entrepreneurship, Start and Improve your Business (SIYB), International Labour Organization.**
- 4/2022- 5/2022** Training of trainers (TOT)- **Freelance initiative, Microsoft, Ministry of Higher Education and scientific research.**
- 6/2022- 7/2022** Training of trainers (TOT)- **Sustainable Development Ambassadors, National Institute for Governance and Sustainable Development.**
- 7/2020- 9/2021** Training of trainers (TOT)- **Employability Skills, Aspire Training Solution.**
- 12/2020- 1/2021** Training of trainers (TOT)- **Entrepreneurship Training, Endeavor.**

Skills:

Computer Skills:

- Training On Line
- Excel
- Word
- Power Point

Languages Skills:

English Very good writing and speaking

Awards:

- 2022** **International Labour Organization for components related to Labour Market Information and Disability Inclusion under the USAID funded project**
- 2018** **Suez University for organizing medical convoys**
- 2017** **Ministry of Higher Education and scientific research for organizing medical convoys and international conferences**